

# **RESUME**

MIRZA SUBHAN BAIG

Permanent Address

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## **Career Summary**

To seek challenging avenues where my educational potential matches the organization's growth and strength and to contribute for the achievements of organizational goals with betterment of my career, prospects and equipping myself with rich skills.

### **ACADEMIC PROFILE:**

Ratified by JNTU, Hyderabad as Asst. Professor on 15 February, 2018.

Ratified by Kakatiya University, Warangal as Asst. Professor on 29 -11-2011

M.B.A from Kakatiya University

B.com from Kakatiya University

## **Work Experience of 12 years**

- ✓ Working as Asst Professor in **MARRI LAXMAN REDDY INSTITUTE OF TECHNOLOGY AND MANAGEMENT DUNDIGAL, HYDERABAD** from 1.2.2021 to till date
- Worked as Assistant Professor in Business Management in Ashoka Business School at Hyderabad, Telangana from 1.9.2017 to 12.12.2020
- Worked as Assistant Professor in Business Management in Lal Bahadur PG College at Warangal , Telangana from 19.11.2011 to 31.7.2017
- Worked as sales Manager for Future General Life Insurance at Warangal from 1.5.2011 to 18.10.2011

- Worked as Assistant Professor in Business Management in New Science PG College at Warangal , Telangana from 1.8.2011 to 31.4.2011

### **Job Role:**

- ❖ Taught Management subjects, conducted personality development programs
- ❖ Provided placement assistance to the MBA students
- ❖ And had helped the students in doing their projects

### **Workshops / Seminars attended:**

- ✓ Attended a one day workshop on “ Fostering Entrepreneurship –Opportunities & Perspectives” organized by the Department of Management studies, Ramappa Engineering college at Warangal , Telangana on April 18 2009.

### **Faculty Development Programme attended:**

- ✓ Attended in the staff Development Programme (SDP) Sponsored by AICTE, New Delhi on” CONTEMPORARY ISSUES IN MARKETING MNAGEMENT” during 25 April-9 May , 2012 at Vaagdevi P.G College, Hanamkonda , Warangal District.
- ✓ Attended in the Faculty Development Programme (FDP) sponsored by TASK on “Effective Facilitation Skills” during 21<sup>st</sup> & 22<sup>nd</sup> June, 2018 at Ashoka Group of Institutions, Malkapur (Village), Yadadri Bhuvana Giri (District), Hyderabad.
- ✓ Organized “Chanakya Business Simulation competition” Conducted by AIMA at Ashoka Business School, Hyderabad on 21<sup>st</sup> & 22<sup>nd</sup> November 2017.

## **National Seminars Paper Presentation/Publications:**

- ✓ Attended two day National Seminar on “Smaller Districts for Balanced Regional Development: Problems & Prospectives” organized by the Department of Public Administration , Lal Bahadur College, Warangal and presented a paper titled as “ The Significance of Small and Medium Enterprises in promoting Balanced Regional Development with reference to Rural areas of Warangal District, Telangana
  
- ✓ Attended a National Seminar on Entrepreneurship Skill Development –An Essential Skill for National Development –NSE 2017 at Global Institute of Management Studies , Ibrahimpatnam, Ranga Reddy District, and presented a paper entitled as Role of Entrepreneurship in Economic Development for Underdeveloped Countries of Asia
  
- ✓ Attended a “National Seminar on Innovation in Indian Banking and Finance- Problems and Prospects “ Organized by the Departments of Commerce, Kakatiya Government College, Hanamkonda , on 29 November, 2017 and presented a paper entitled as Impact of Islamic Banking on Banking sector in Indian Society
  
- ✓ Attended a “National Seminar on Innovations and Entrepreneurship “Organized by the Department of Commerce M.V.S Govt Degree & PG College (Autonomous) Mahmubnagar and presented a paper entitled Marketing Strategies For Fostering Entrepreneurship in Rural India ,published in the Book “ Innovations and Entrepreneurship ” Paramount Publishing House, ISBN: 978-93-85101-98-4
  
- ✓ Attended a National Conference on Rural Empowerment and Entrepreneurship for Socio –Economic Change 2018 organized by Department of Management studies Godavari Institute of Engineering & Technology on 30 and 31 August, 2018 at Rajahmundry and presented a paper titled as Role of Entrepreneurship in Economic Development of India and Telangana Published in the book Godavari Management Insights ISBN 978-81935422-3-1

- ✓ Attended a “National Seminar on Emerging Issues and Challenges in Commerce and Management “Organized by the Department of Commerce and Business Management University Arts & Science College (Autonomous) Subedari, Hanamkonda, Warangal District and presented a paper entitled as “Customer’s Satisfaction towards Organized Retail Stores in Hyderabad City – A Comparative Study” ,published in the Book “ Emerging Issues and Challenges in Commerce and Management ” Paramount Publishing House, ISBN: 978-93-53513-90-0

### **International Conference Attended:**

- ✓ Attended a International Conference On New Trends In Business Management on 22 & 23 January 2018 organized by Department Of Business Management of Immanuel Group of Institutions , Solipet and presented a paper entitled as “ A Study on problems in Rural Marketing : An Indian Perspective, Published in the Book, ISBN: 978-93-85886-14-0
- ✓ Attended a International Conference on New Trends in Business Management on 21-22 January organized by Department Of Business Management of Immanuel Group of Institutions, Solipet and presented a paper entitled as “A Comparative Analysis on Buying Behaviour of Consumers in Organized Retail Stores at Ranga Reddy and Warangal Districts, Telangana State, India”, Published in Journal of Management Research and Analysis Volume 5 Issue 4 October –December 2018

## **Personal Profile:**

Name : MIRZA SUBHAN BAIG  
Gender : Male  
Date of Birth : 7-9-1982  
Marital Status : Married  
Nationality : Indian  
Languages Known : English, Hindi and Telugu

## **Declaration:**

I hereby declare that the information given above is true to the best of my knowledge. I will make it my earnest endeavor to discharge competently and carefully the duties you may be pleased to entrust with me.

Date:

Place:

**(MIRZA SUBHAN BAIG)**