



# MARRI LAXMAN REDDY INSTITUTE OF TECHNOLOGY AND MANAGEMENT

(AN AUTONOMOUS INSTITUTION)

(Approved by AICTE, New Delhi & Affiliated to JNTUH, Hyderabad)

Accredited by NAAC with 'A' Grade & Recognized Under Section 2(f) & 12(B) of the UGC act, 1956

## COURSE CONTENT

LEGAL AND BUSINESS ENVIRONMENT												
I Semester: MBA												
Course Code	Category	Hours/Week				Credits			Maximum Marks			
		L	T	P	C	CIE	SEE	Total				
25MBA05	CORE	4	0	-	4	40	60	100				
Contact Classes:60	Tutorial Classes: Nil	Practical Classes: Nil				Total Classes: 60						
<b>Prerequisite:</b> Basic understanding of business environment and legal systems.												

### COURSE OVERVIEW:

This course is designed to provide students with knowledge of the legal and regulatory framework governing business operations in India. The course introduces fundamental legal principles related to company formation, contracts, sale of goods, negotiable instruments, and digital transactions. It also focuses on the impact of government policies, economic reforms, and regulatory mechanisms on business operations. Further, the course emphasizes business regulations, environmental laws, and sustainability practices to enable students to understand legal compliance and responsible business decision-making in the contemporary business environment.

### COURSE OBJECTIVES:

- To impart knowledge on the legal and regulatory framework for incorporating business in India.
- To familiarize students with the key principles of Law of Contract and the Sale of Goods Act.
- To study Negotiable Instruments and RBI guidelines on Digital Transactions.
- To interpret reforms undertaken by the Government with respect to challenges in the business environment.
- To impart knowledge of different legal regulations and environmental laws related to business.

### COURSE OUTCOMES: After Completion of the course, students should be able to

1. Understand the legal and regulatory framework for incorporating a company in India.
2. Apply the Law of Contract and Sale of Goods Act in business transactions.
3. Analyze the salient features of Negotiable Instruments Act and RBI guidelines on digital transactions.
4. Analyze reforms undertaken by the Government with respect to challenging business environments.
5. Examine different legal regulations and environmental laws related to business.

## **Unit – I: Introduction**

Companies Act, 2013, Steps and Procedure for Incorporation of a Company, Appointment of Directors, Powers, Duties and Liabilities of Directors, Role of Audit and Auditors, Change of Auditors, Related Party Transactions, Company Meetings, Resolutions, Winding-up of a Company.

## **Unit – II: Law of Contract**

Nature and Types of Contract and Essential Elements of Valid Contract, Offer and Acceptance, Consideration, Capacity to Contract and Free Consent, Legality of Object, Unlawful and Illegal Agreements, Contingent Contracts, Performance and Discharge of Contracts, Remedies for Breach of Contract.

**Contracts-II:** Indemnity and Guarantee, Contract of Agency, Sale of Goods Act, 1930 – General Principles, Conditions and Warranties, Performance of Contract of Sale, Auction Sale and E-Auctions.

## **Unit – III: Negotiable Instruments Act – 1881**

Negotiable Instruments, Promissory Note, Bills of Exchange and Cheque, Parties to Negotiable Instruments, Types of Endorsements, Holder, Holder in Due Course, Dishonor and Discharge of Negotiable Instruments, Offences by Companies, Amendments, RBI Guidelines on Digital Transactions.

## **Unit – IV: Business Environment**

Industrial Policy, Five Year Planning, Foreign Direct Investment (FDI), Fiscal Policy, Latest Union Budget, Reforms Undertaken by the Government, Monetary Policy, Banking Sector Reforms, NITI Aayog – Responsibilities and Functions, Green Business Initiatives.

## **Unit – V: Business Regulations and Environmental Laws**

a) Consumer Protection Act, 2019, Information Technology Act, 2000, Cyber Security, Competition Act, 2002, Intellectual Property Rights.

b) Environmental Law: Water and Air Pollution, Green Tribunal in Protecting Environment, Sustainability Reporting Practices.

## **TEXT BOOKS:**

- Legal Aspects of Business, Cengage Learning, 6th Edition, 2024.
- Business Environment: Text and Cases, Himalaya Publications, 13th Edition, 2022.
- Legal Aspects of Business, TMH, 7th Edition, 2019.
- Business Legislation for Management, Vikas Publishing House, 9th Edition, 2024.
- Legal Aspects of Business, Sage Publications, 1st Edition, 2022.

### REFERENCE BOOKS:

1. Legal Aspects of Business, Vikas Publishing, 2nd Edition, 2019.
2. Legal Aspects of Business, Vijay Nicole Imprints, 2nd Edition, 2023.

### ELECTRONIC RESOURCES:

1. <http://youtu.be/oivEQFxLAWM?si=8FgVmZ57qQiPHdL7>
2. <http://youtu.be/oivEQFxLAWM?si=8FgVmZ57qQiPHdL7>
3. [http://onlinecourses.nptel.ac.in/noc26\\_mg30/preview?utm\\_source=chatgpt.com](http://onlinecourses.nptel.ac.in/noc26_mg30/preview?utm_source=chatgpt.com)
4. [http://archive.nptel.ac.in/courses/110/105/110105159/?utm\\_source=chatgpt.com](http://archive.nptel.ac.in/courses/110/105/110105159/?utm_source=chatgpt.com)
5. [http://kongunadu.digimat.in/nptel/courses/video/110107145/L20.html?utm\\_source=chatgpt.com](http://kongunadu.digimat.in/nptel/courses/video/110107145/L20.html?utm_source=chatgpt.com)

### MATERIALS ONLINE:

1. Course template
2. Tutorial question bank
3. Tech talk and concept video topics
4. Open-ended experiments / case discussions
5. Definitions and terminology
6. Assignments
7. Model question paper – I
8. Model question paper – II
9. Lecture notes
10. PowerPoint presentations
11. Drshya Siksha Sangrah (DSS) Videos

