



MARRI LAXMAN REDDY INSTITUTE OF TECHNOLOGY AND MANAGEMENT

(AN AUTONOMOUS INSTITUTION)

(Approved by AICTE, New Delhi & Affiliated to JNTUH, Hyderabad)

Accredited by NAAC with 'A' Grade & Recognized Under Section 2(f) & 12(B) of the UGC act, 1956

COURSE CONTENT

STATISTICS FOR MANAGEMENT AND RESEARCH METHODOLOGY								
I SEMESTER								
Course Code	Category	Hours/Week			Credits	Maximum Marks		
24MB005	CORE	L	T	P	C	CIE	SEE	Total
		4	0	-	4	40	60	100
Contact Classes:45	Tutorial Classes: Nil	Practical Classes: Nil			Total Classes: 45			
Prerequisite: Basic concepts of research								

COURSE OVERVIEW:

This course provides a comprehensive foundation in business research and statistical analysis. It begins with an introduction to research concepts, scope, ethics, variables, and the overall research process. It then examines research design, sampling techniques, data collection methods, measurement, scaling, reliability, and validity. The course further develops analytical skills through data classification, tabulation, graphical representation, measures of central tendency and dispersion, hypothesis testing, and small sample tests. Advanced topics such as ANOVA, chi-square tests, correlation, regression, discriminant and factor analysis are also covered. Finally, it introduces time series analysis and emphasizes effective research report writing, documentation, and referencing in business management research.

COURSE OBJECTIVES:

- To introduce the basic concepts of Research Methodology.
- To impart knowledge on concepts and types of Research Design; Data and its Collection methods along with various tools used for Data Collection.
- To demonstrate Tabulation and Graphical Representation of One, Two, Three-Dimensional Data; to introduce the concepts of Statistics and Small Sample Tests.
- To highlight the significance of Statistical Tools for analysis and interpretation of Qualitative & Quantitative data.
- To introduce the concepts of Time Series and Index Numbers and train on writing Research Reports effectively.

COURSE OUTCOMES: Students will be able to

1. Outline the key concepts, types, measurements, process, variables and ethical aspects of business research.
2. Summarize credible research using appropriate frameworks, methods, sampling, and data collection techniques.

3. Apply statistical techniques for data tabulation, graphical representation, central tendency, dispersion and small sample tests.
4. Interpret data using mathematical methods like ANOVA, correlation and regression.
5. Develop time series breakdown using trend investigation and index numbers for a research report with relevant data.

Unit – I: Introduction to Research: Meaning, Scope, Role of Business Research, Types of Research, Research Process, Conceptualization of Variables and Measurement, Types and Measurement of Variables, Ethics in Business Research.

Unit – II: Research Design: Research Problem, Purpose of Research Design, Types of Research Design: Experimental Research Design, Research Design for Cross Sectional, Longitudinal Studies, Characteristics of Good Research Design, Sampling and its Applications. Data Collection Methods & Tools: Types of Data, Sources and Instruments for Data, Guidelines for Questionnaire, Sampling and its Application. Measurement and Scaling, Reliability and Validity in Measurement of Variables, Sources of Error in Measurement.

Unit – III: a) Tabulation of Univariate, Bivariate and Multivariate Data, Data Classification and Tabulation, Diagrammatic and Graphical Representation of Data. One-Dimensional, Two-Dimensional and Three-Dimensional Diagrams and Graphs. Introduction to Statistics, Measurement of Central Tendency and Dispersion. **b) Small Sample Tests:** t-Distribution, Properties and Applications, Testing for One and Two Means, Paired t-Test, Hypothesis Formulation and Testing.

Unit – IV: a) Analysis of Variance: One-Way and Two-Way ANOVA (with and without Interaction). Chi-Square Distribution: Test for a Specified Population Variance, Test for Goodness of fit, Test for Independence of Attributes. **b) Correlation Analysis:** Correlation, Limits for Coefficient of Correlation, Karl Pearson's Coefficient of Correlation, Spearman's Rank Correlation, Linear and Multiple Regression Analysis, Discriminant Analysis, Exploratory Factor Analysis.

Unit–V: Time Series Analysis and Report Writing:

Components, Models of Time Series, Additive, Multiplicative and Mixed Models, Trend Analysis: Free hand Curve, Semi Averages, Moving Averages, Least Square Methods. Importance of Report writing, Types of Research Reports, Report Preparation and Presentation, Report Structure, Report Formulation, Guides for Effective Documentation, Research Briefings. Referencing Styles and Citation in Business Management Research.

TEXT BOOKS:

1. Ranjit Kumar, Research Methodology: Step-by-step Guide for Beginners, sage, 4e,2022.
2. S.P. Gupta, Statistical Methods, Sultan Chand & Sons, 46e,2021.
3. Shashi.K. Gupta, P Rangi, Research Methodology: Methods, Tools & Techniques, Kalyani Publishers,6e, 2020.

4. Donald R Cooper, Pamela S. Schindler, Business Research Methods, Tata Mc Graw Hill, 12e, 2019
5. Deepak Chawla, Research Methodology: Concepts & Cases, Vikas Publishing, 2e, 2016
6. William G Zikmund, Barry J Babin, Jon C. Carr, Atanu Adhikari, Mitch Griffin, Barry J. Babin, Business Research Methods Cengage Learning, 8e, 2016
7. P.C. Tulsian, Bharat Jhunjunwala, Business Statistics, S Chand Publishing, 2016.

REFERENCE BOOKS:

1. Levine, Stephan, krehiel, Berenson, “Statistics for Managers using Microsoft Excel”, PHI, 1st edition, 2015
2. J. K Sharma, “Business Statistics”, Pearson Publications, 2nd Edition, 2015.

ELECTRONIC RESOURCES:

1. <https://socialresearchmethods.net/kb/>
2. <https://www.coursera.org/browse/social-sciences/research>
3. <https://www.edx.org/learn/data-analysis>
4. <https://www.khanacademy.org/math/statistics-probability>
5. <https://nptel.ac.in/courses>

MATERIALS ONLINE:

1. Course template
2. Tutorial question bank
3. Tech talk and Concept Video topics
4. Open-ended experiments
5. Definitions and terminology
6. Assignments
7. Model question paper – I
8. Model question paper – II
9. Lecture notes
10. PowerPoint presentation
11. Drishya Siksha Sangrah (DSS) Videos